

## INVESTOR/FUNDER PROPOSAL FOR BIOMASS WOOD PELLET PRODUCTION PLANT

Prepared by:

Ichsan Maulana

Koperasi Energi Biomass Indonesia

**KEBI** was established on January 21st, 2021. KEBI is a corporation which is purely business oriented in industry, trade, and services biomass energy sectors in Indonesia.

#### **KEBI's activities are:**

- The production of Sawdust Block, Wood and Bio Pellet.
- R&D of Sustainable Raw Materials.
- Adaptation of New Production Technology.
- Marketing to Korea, Japan and Europe.
- Surveying of good geographical location in terms of resources and infrastructure for Production Plant setting up.



#### **MARKET INFORMATION**

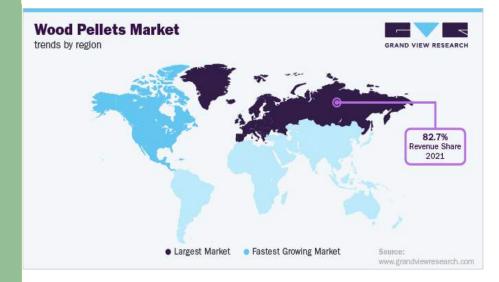
Wood Pellets Market Segmentation

#### Region

- North America
- · Europe
- Asia Pacific
- · Latin America
- Middle East & Africa

#### Application

- Residential Heating
- Commercial Heating
- · CHP (Combined Heat & Power)
- Power Generation



The global wood pellets market size was estimated at USD 8.23 billion in 2021 and is expected to expand at a compound ANNUAL GROWTH rate (CAGR) of 5.5% from 2022 to 2030.

Since wood pellets form a clean, environmentally beneficial, sustainable, and renewable biomass, the rising global demand for renewable energy is driving the demand for wood pellets to reduce the usage of fossil fuels that contributes to global warming.

This is expected to contribute to the growth of the industry over the forecast period.

- GVR



#### A GREENER TOMORROW

TO BUILD AND INCREASE WOOD PELLET PRODUCTION IN INDONESIA SO AS TO PROMOTE THE USAGE OF SUSTAINABLE BIO ENERGY BOTH INTERNATIONALLY AND DOMESTICALLY FOR A GREENER ENVIRONMENT FOR NOW AND THE FUTURE GENERATION

Pellets are carbon beneficial, drastically reducing greenhouse gas emissions compared to fossil fuels. Wood pellets are also low in sulfur, chlorine, nitrogen and have lower concentrations than coal of trace metals including mercury, arsenic, beryllium, cadmium, and lead. Using wood pellets instead of coal releases much less of these elements into the atmosphere.

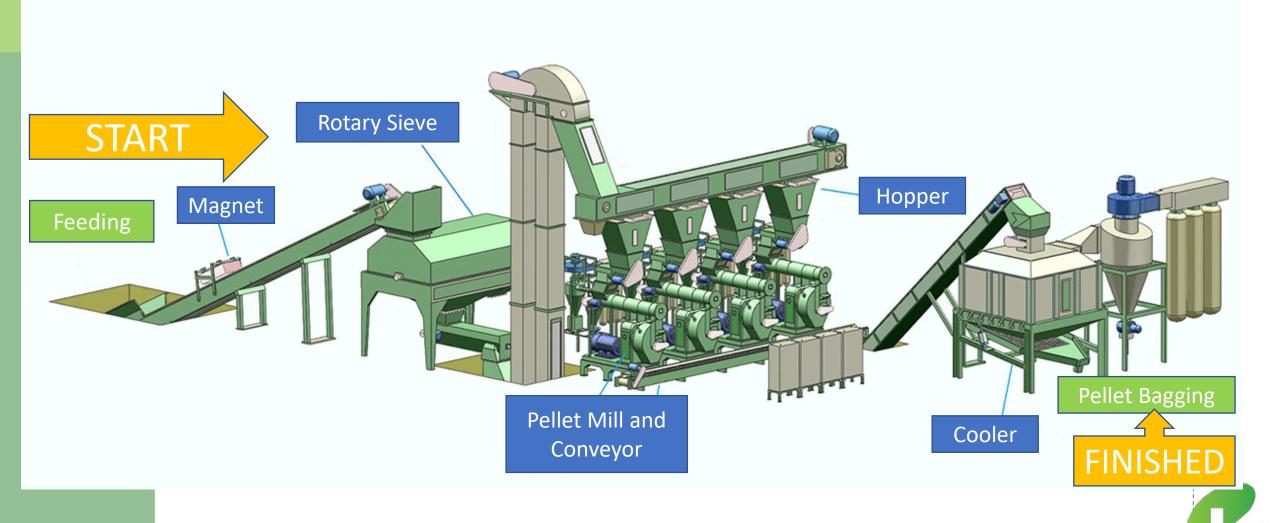






Raw Materials for the production of Wood Pellet

#### WOOD PELLET PRODUCTION PROCESS



#### **PACKAGING**

#### AND TRANSPORTATION OF WOOD PELLET









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### KEBI WOOD PELLET PRODUCTION PLANT PROJECT 2023 - 2027



Project Ref: KEBI-001

Site: Bayuwangi

Output: 5000 ton/month

**Premises: Ready** 

**Estimated Investment** 

Required:

**USD 3.0 million** 



**Project Ref: KEBI-003** 

Site: Makassar, Sulawesi

Output: 5000 ton/month

**Premises: Ready** 

**Investment Required:** 

USD 3.5 million



**Project Ref: KEBI-005** 

Site: Lampung, Sumatra

Output: 10,000 ton/month

**Premises: Ready** 

**Investment Required:** 

USD 5.0 million



Project Ref: KEBI-002

Site: Madiun

Output: 2000 ton/month

**Premises: Ready** 

**Investment Required:** 

**USD 2.5 million** 



Project Ref: KEBI-004

Site: Semarang

Output: 2000 ton/month

Premises: Ready Investment Required:

**USD 2.3 million** 



**INVESTMENT COMPONENTS** 

- Full Turnkey Equipment
- 5 Years Storage Rental
- Warehousing Equipment
- Factory Consumable and Expendable Items
- Raw Materials
- Production Cost (Management, Manpower and Maintenance)
- Certifications and Licenses





Indonesiar

#### 5 YEARS INVESTMENT ANALYSIS

**Sample Analysis** 

P&L Projection (Annualized)

**Basis Selling Price Production Cost** 

**Inflation Rate** 5% 4%

60,000 ton **Production Output** 

**COGS** 1,500,000 per ton **IDR** 

**Selling Price** 1,800,000 per ton (Ex-Work Price) IDR

2023 Subtotal 2024 2025 2026 2027 125,023,500,000 131,274,675,000 596,768,175,000 108,000,000,000 113,400,000,000 119,070,000,000 Revenue

Less:

-93,600,000,000 -97,344,000,000 -101,237,760,000 -105,287,270,400 **COGS** -90,000,000,000 -487,469,030,400

**Profit Before Tax** 18,000,000,000 19,800,000,000 21,726,000,000 23,785,740,000 25,987,404,600 109,299,144,600 -3,960,000,000 -5,431,500,000 -5,946,435,000 -6,496,851,150 -26,784,786,150 -4,950,000,000 Tax Provision 82,514,358,450 **Profit After Tax** 14,040,000,000 14,850,000,000 16,294,500,000 17,839,305,000 19,490,553,450

| Equity Summary   |       |     | Year 1 (2023)     | Year 2 (2024)  | Year 3 (2025)     | Year 4 (2026)  | Year 5 (2027)  | Total          |
|------------------|-------|-----|-------------------|----------------|-------------------|----------------|----------------|----------------|
| Funder           |       | 75% | 10,530,000,000    | 11,137,500,000 | 12,220,875,000    | 13,379,478,750 | 14,617,915,088 | 61,885,768,838 |
| KEBI             |       | 25% | 3,510,000,000     | 3,712,500,000  | 4,073,625,000     | 4,459,826,250  | 4,872,638,363  | 20,628,589,613 |
| Funder's ROI Sur | nmarv |     | Funding Amt (IDR) | 31.500.000.000 | Profit Projection | 30,385,768,838 | Margin         | 96%            |

| Period        |    | stment<br>rned Amount | ntage Return<br>estment | Perce | grated<br>ntage Return<br>estment |
|---------------|----|-----------------------|-------------------------|-------|-----------------------------------|
| Year 1 (2023) | 10 | ,530,000,000          | 33%                     |       | 33%                               |
| Year 2 (2024) | 11 | ,137,500,000          | 35%                     |       | 69%                               |
| Year 3 (2025) | 12 | ,220,875,000          | 39%                     |       | 108%                              |
| Year 4 (2026) | 13 | ,379,478,750          | 42%                     |       | 150%                              |
| Year 5 (2027) | 14 | ,617,915,088          | 46%                     |       | 196%                              |



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## 5 KEY BENEFITS INVESTING IN KEBI'S PROPRIETARY WOOD PELLET PRODUCTION PLANT PROJECT:

- IRR: 23% to 26%
- Monthly or Quarterly Cash Return
- BEP Less Than 3 years
- Bank as Trustee, Executor and Administrator
- Ready Buyer from Around the World



# THANK YOU! TERIMA KASIH! FOR YOUR INTEREST AND CONSIDERATION.

LETTER OF INTEREST MAY SEND TO THE FOLLOWING EMAIL ADDRESSES:

- ICHSANMAULANA@KEBI.CO.ID
- MICHAEL@KEBI.CO.ID

